



2012 MEMBERS REPORT

OUR COLLECTIVE IMPACT

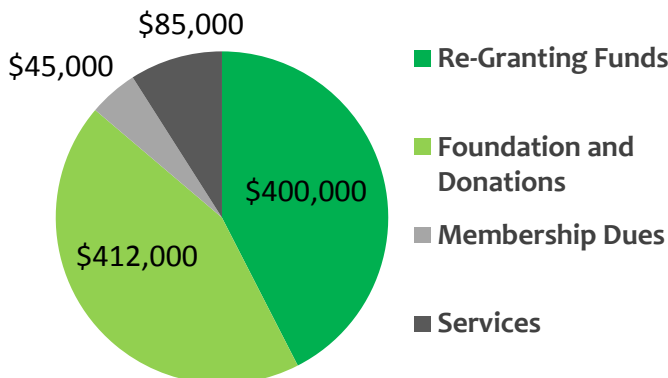
OUTCOMES	2011	2012		2015 Original 5-Year Goals
		GOAL	ACTUAL*	
Network Members	27	40	37	100
Meals produced	4.26 M	5.5 M	6.7 M	10 M
Trainees Served	1427	1,750	2,127	6,000
Revenue Generated	\$10.4 M	\$11 M	\$20 M	\$15 M
Job Placement	73%	80%	71%	80%

*31 out of 37 members reporting

VALUE DELIVERED TO MEMBERS

- \$400,000 re-granted to **14 member organizations** to increase local impact
- **3 day Members Summit** in Phoenix, AZ; **over 50** attendees from 26 organizations
- **\$172,000** in estimated savings through **8 network sponsorships**
- Social Impact Exchange **Business Plan Competition Winner** – raising network profile
- Technical services delivered to 19 organizations
- Dedicated Staff providing strategic support and relationship building at local and national levels
- Outcomes tracking and aggregated network outcomes reporting
- Standards reviews process
- **4 new products** developed: Coaching Champions, Life Skills curriculum, Virtual Discovery workshop, and Intake Training
- Ongoing member communications, peer networking, including Facebook group with **74 members**

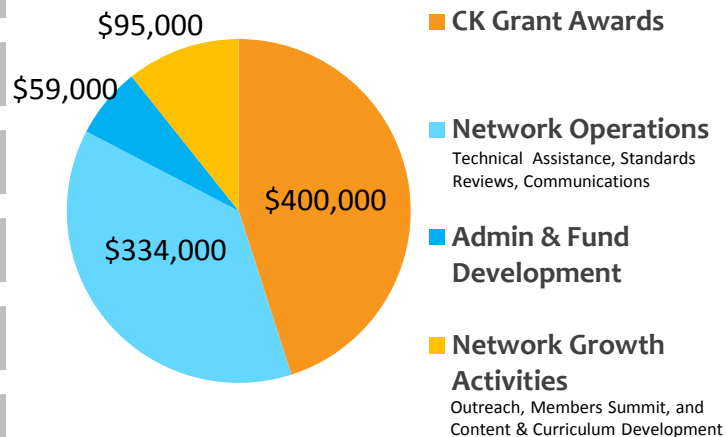
REVENUE



REVENUE SURPLUS: **\$54,880**

Increasing the self-sustainability of our social enterprise

EXPENSES



CATALYST KITCHENS MEMBERS MAP

NETWORK SNAPSHOT: DEC 31, 2012



LEGEND

-  MODEL MEMBER
-  RISING MEMBER
-  NEW IN 2012

